

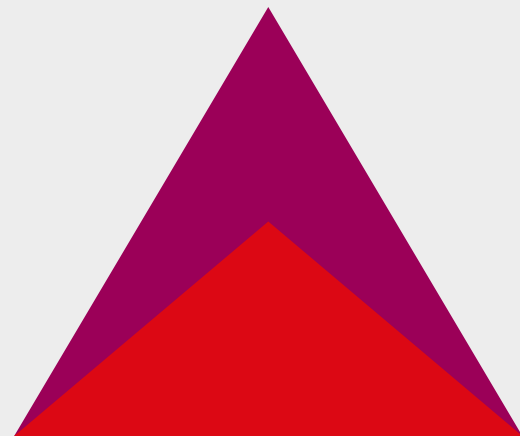


ESSENTRA

SPECIALIST TECHNOLOGIES

Colin Day – Chief Executive

20 NOVEMBER 2014



OVERVIEW



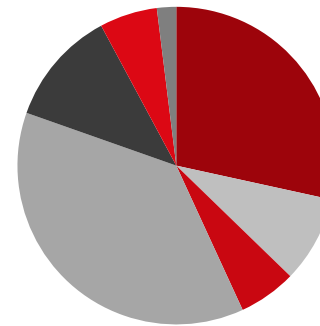
SPECIALIST TECHNOLOGIES AT A GLANCE



WHO WE ARE

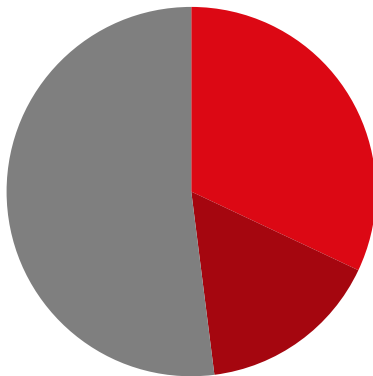


WHAT WE DO



- Industrial
- Electronics
- Paper, Board & POS
- Household
- Health & Personal Care
- Construction
- Food & Beverage

WHERE WE OPERATE



- Europe
- Asia
- Americas

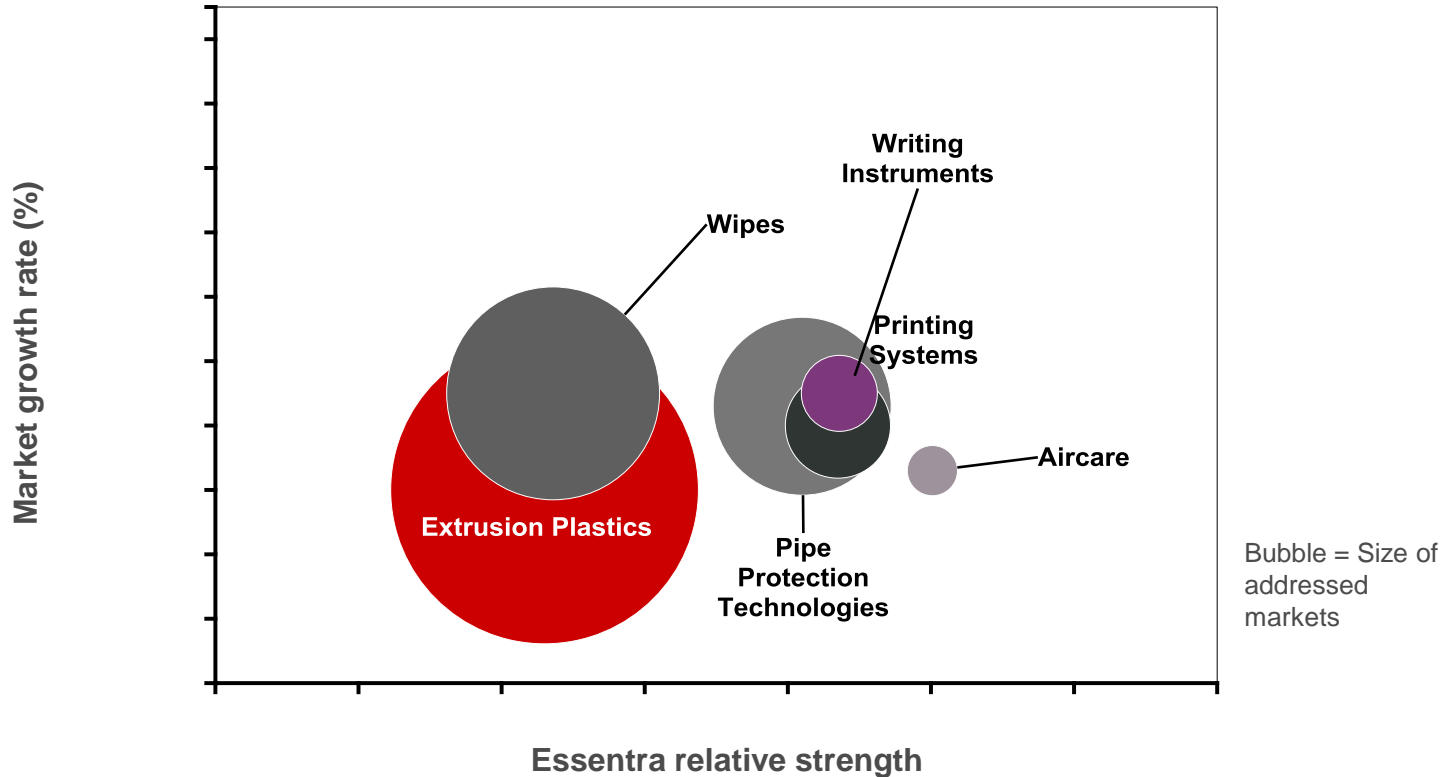
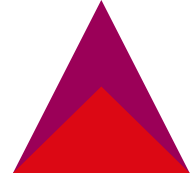
KEY STATISTICS

- 2014 PF* revenue = £153m
 - 13% Group total
- Physical presence in 12 countries
 - 10 manufacturing facilities
 - c. 1, 200 employees

Three essential enabling businesses

SPECIALIST TECHNOLOGIES

GLOBAL: MARKET GROWTH VS ESSENTRA RELATIVE STRENGTH



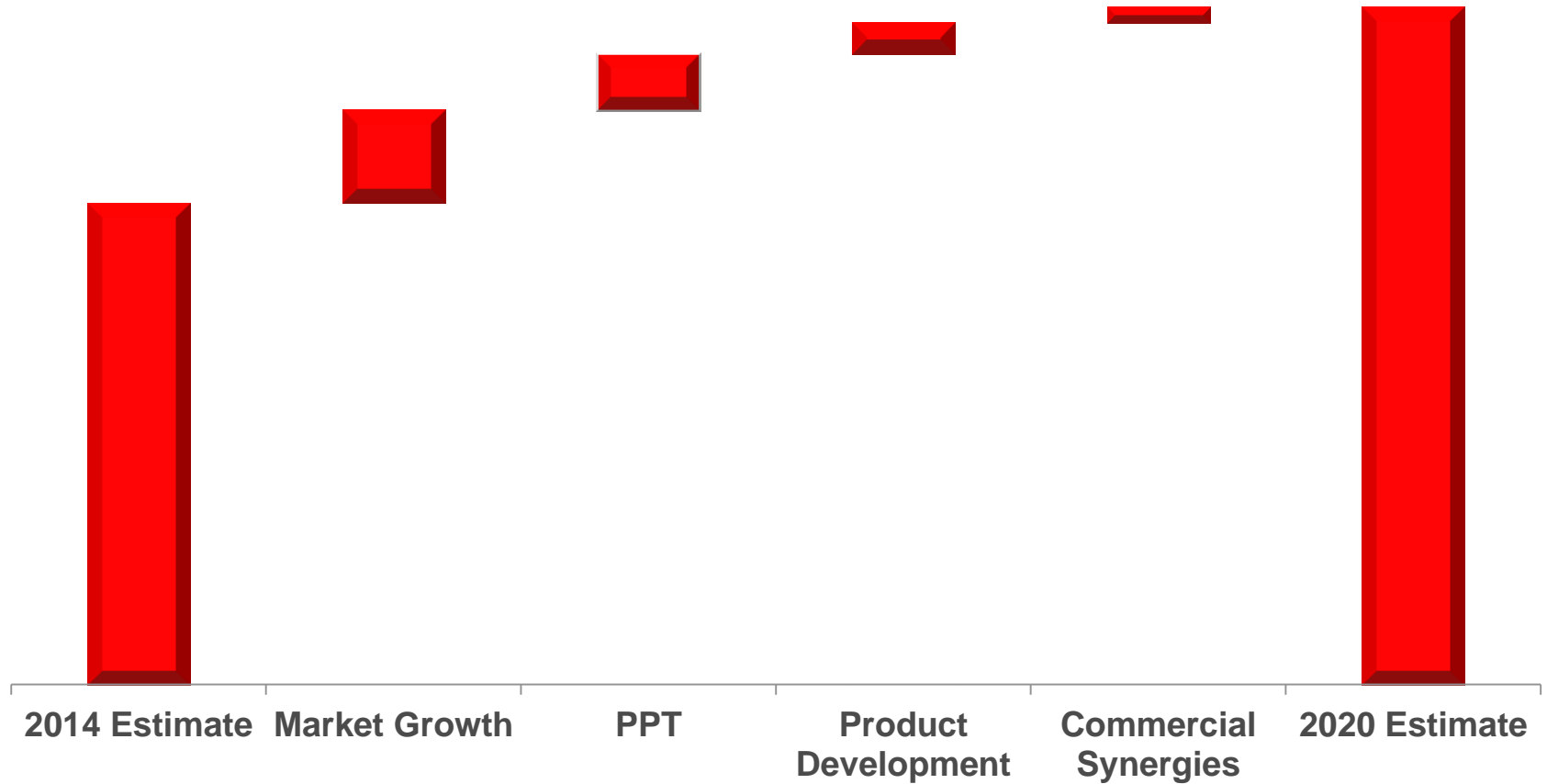
PPT = NA, Brazil, CIS & Europe

Extruded Plastics = Europe only



Specialised capabilities across target end-markets

DRIVE FOR 2020 – THE DIRECTION OF TRAVEL – SPECIALIST TECHNOLOGIES SBU



Mid single digit organic growth

NOTE:

Chart for illustrative purposes only, does not represent a financial forecast
2014PF based on latest consensus estimates plus 2014E revenue for Clondalkin SPD and Abric

SPECIALIST TECHNOLOGIES “DRIVE FOR 2020”



Maximise growth potential as One Essentra

POROUS TECHNOLOGIES



COMMERCIAL OPPORTUNITY



AIR CARE – INSECTICIDE

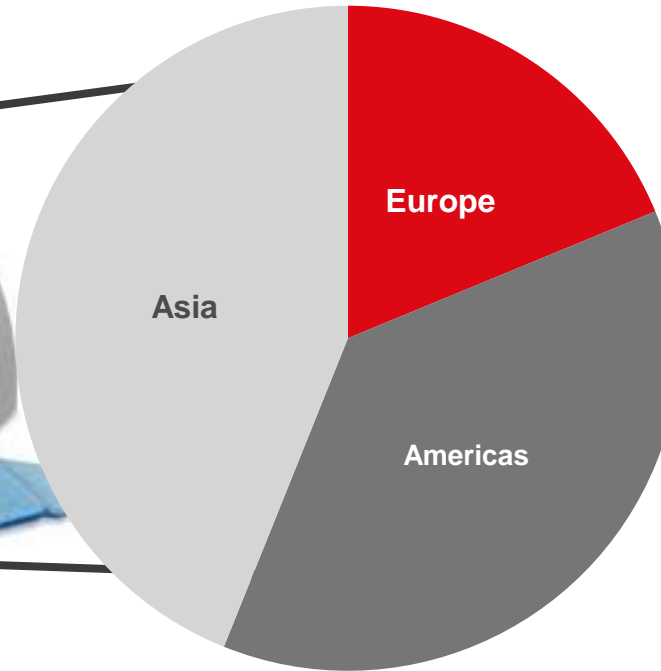
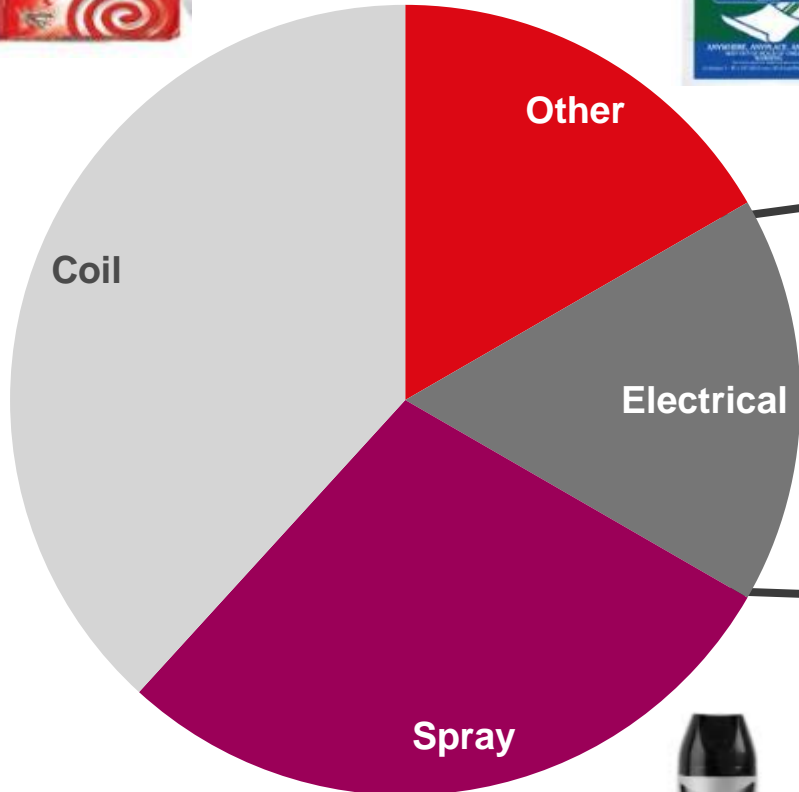


Developing key strategic platforms

THE INSECTICIDE MARKET



AIRCARE



SOURCE: DATA MONITOR

DELIVERY SYSTEMS

CLEAR SYNERGY WITH CURRENT CAPABILITIES IN SOME APPLICATIONS



AIRCARE



=



Wicks & reservoirs



Wicks & reservoirs



=



Cap



Wicks & reservoirs



Collar



Labels



Casing

Doubles Essentra's addressable market and potential sales



Double-sided tape



Cartons



Bottle



Leaflets

EXTRUSION

VIDEO

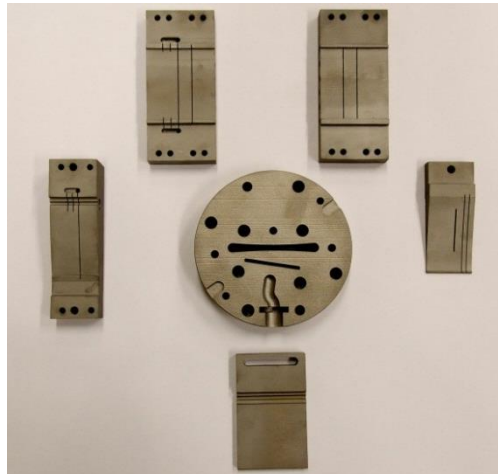


ESSENTRA

EXTRUSION

One of Europe's most advance suppliers of co-extrusions and tri-extrusions

DEVELOPING THE OPPORTUNITY IN TECHNICAL EXTRUSION



The opportunity

- Increasing demand for fully-engineered solutions

Our response

- Increase expert design contribution to reduce lead time and enhance flexibility to customers
- Further investment in high value-added tooling and technical sales resource
- Facilitate cross-functional working with designers and toolmakers
- Exploit cross-selling opportunities from other Essentra businesses (eg, speciality tapes)

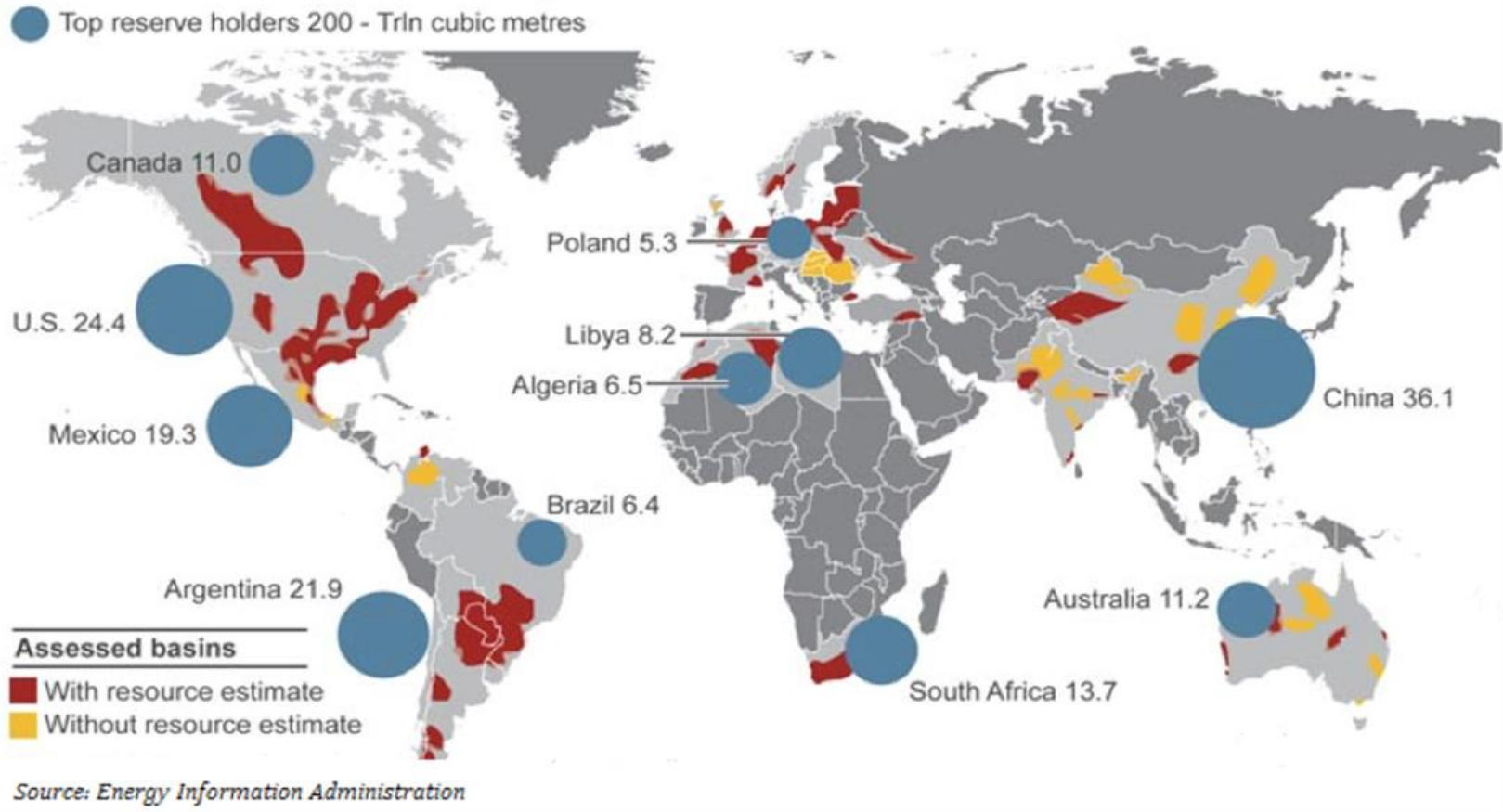
Leveraging our expertise to meet evolving requirements

PIPE PROTECTION TECHNOLOGIES

FRAMING THE POTENTIAL OPPORTUNITY

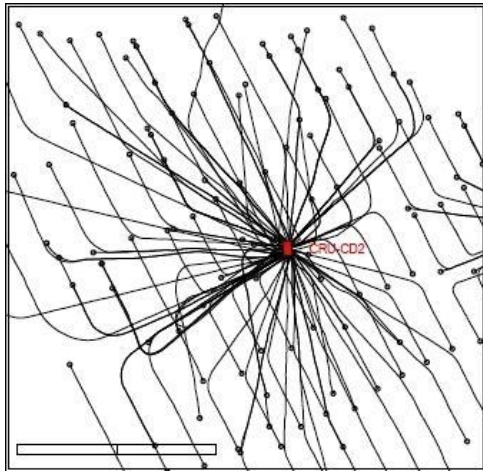


Global shale gas basins, top reserve holders

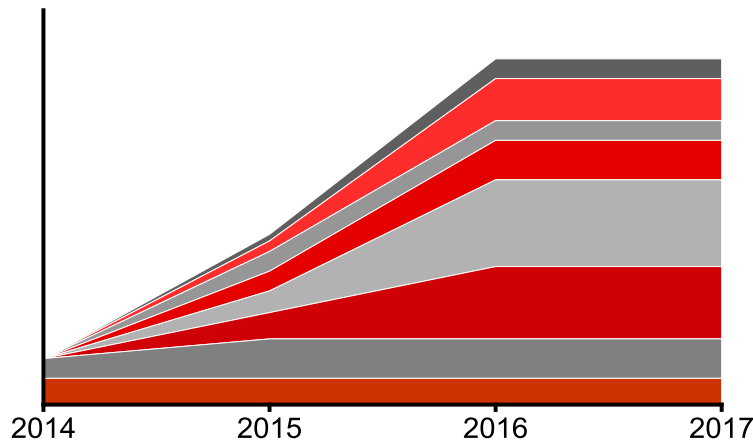


Significant future opportunities in the energy industry

A GROWING NEED FOR PIPE PROTECTION PRODUCTS ...



1 pad, 50+ wells = a lot of pipe

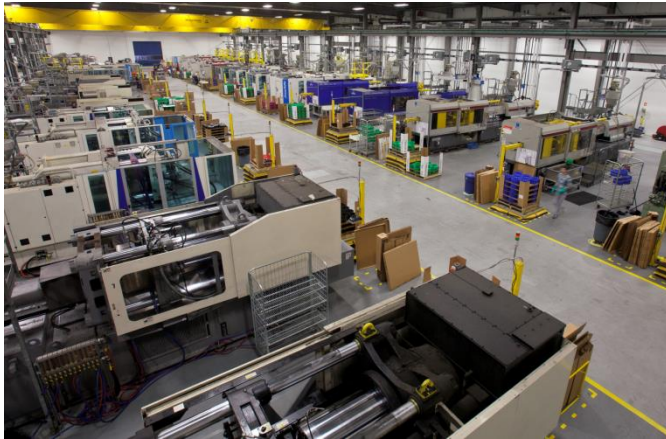


The situation:

- Significant increase in shale gas and oil
 - New technologies
 - More efficient drilling rigs
- Significant capacity increase in the US (2014 – 2017E)
 - Eight new pipe mills
 - Additional c. 2.7m tonnes OCTG capacity
- New product development
 - Address industry requirements
 - Growth in reconditioned thread protectors
 - c. 15% market share in North America
- Regulatory changes
 - As standards evolve, product compliance is critical

New oil & gas production techniques require a trusted industry partner

... AND HOW WE CAN RESPOND



The solutions:

- Significant investment to support industry growth
 - 136,000 sq ft state-of-the-art manufacturing facility in Houston
 - Recent addition of automation and robotics to the manufacturing process
- Capacity
 - Financial capability to add further capacity to meet demand, which many cannot match
- New product development
 - > 34 years' expertise
 - Broadest range of products
 - Eg, new Eco protector offers a price competitive alternative to recon
- Regulatory changes
 - Continued innovation behind API Annex I-compliant MaxX™ and Magnum™ ranges

Uniquely positioned to address industry dynamics

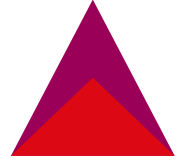
WHERE WE ARE / WHERE WE ARE GOING



Q&A

APPENDIX





John Boben – President, Pipe Protection Technologies

With nearly four decades of experience in the oil and gas industry including various management positions with Spang and Company, Reed Tubular, Baker Hughes and ICO Oilfield Services, John Boben has led Essentra's Pipe Protection Technologies business, since 1994.



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